## NJSOP "MEMBERS ONLY" SEMINAR – NEW TOPIC ADDED

## **REGISTER NOW—SPACE IS LIMITED TO 50!!**

## WEDNESDAY APRIL 17, 2019 8:30 AM – 12:00 PM

## SPONSORED BY HEALTH-PRO REALTY GROUP

8:00 AM - 8:30 AM

Registration and Continental Breakfast

8:30 AM - 11:15 AM

Speaker: Charles Feitel, President - Health-Pro Realty Group

Topic -- "Leasing/Buying/Designing Office Space"

11:15 AM - 12:00 PM

Speaker: James A. Schragger, Esq. - NJSOP Legal Counsel

Topic -- Q&A: Real Estate Contracts and Other Optometric Legal Concerns

Should I lease or buy? How long does the commercial real estate process take? How much money will I need? How do I know if I have a "good real estate deal"? How much is the realtor going to charge me? How do I prevent the landlord from taking advantage of me? How long of a lease should I sign? In a transition how do I negotiate a good lease?

Since 1996, Charles Feitel's firm, Health-Pro Realty Group, has specialized in the representation of medical professionals with their commercial real estate transactions in excess of \$1,000,000,000. He is a graduate of The University of Michigan and the Toledo College of Law. Mr. Feitel is recognized as an industry leader in health care real estate and is a featured speaker in health care summits in Washington D.C., Pennsylvania, and New York. Having worked with hundreds of health care providers over the years, Mr. Feitel has learned the "ins and outs" of medical real estate.

NJSOP 1<sup>st</sup> Floor Conference Room 4 AAA Drive – Hamilton, NJ 08691 Wed. April 17, 2019

FREE FOR NJSOP MEMBERS

NAME:ADDRESS:	EMAIL:	
PHONE:	FAX:	¥3040000

**3 WAYS TO REGISTER – ON LINE AT NJSOP.ORG, FAX OR MAIL** 

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